

Our expert staff come from a variety of backgrounds and are all trained and certified to handle every obstacle a small business owner may face. You also have access to our entire network's specialized skills, no matter where you are in the state. Take a look at the services below and talk with your local advisor to get started.

### Rob Condie

rcondie1@uwyo.edu | (307) 352-6894

- *Bookkeeping Strategies*
- *Business Banking/Loan Preparation*
- *Alternative Financing Options\**
- *Se Habla Español*

### Jim Drever

james@uwyo.edu | (307) 766-3505

- *Cybersecurity/Risk Management*
- *Managing Technology Ventures\**
- *Technology Assessment\**
- *Product Development\**

### Janean Forsyth Lefevre

jforsyth@uwyo.edu | (307) 343-0765

- *Government Contracting*
- *Procurement Advising*
- *Contracting Proposal Review*
- *Procurement Registration Assistance*

### Kelly Haigler Cornish

haigler@uwyo.edu | (307) 766-2904

- *Product Development*
- *Technology Commercialization\**
- *Intellectual Property\**
- *SBIR/STTR Grants and Contracts\**

### Sarah Hamlin

sarah.hamlin@uwyo.edu | (307) 851-2029

- *Start-ups*
- *Business Plan Development*
- *Social Media & Digital Marketing*
- *Marketing Plan and Strategies*

### Susan Jerke

sjerke@uwyo.edu | (307) 682-5232

- *Marketing Materials*
- *Graphic Design*
- *Sustainability*
- *Human Resources*

### Mike Lambert

mikelamb@uwyo.edu | (307) 766-2688

- *Market Research*
- *Website Analysis*
- *Social Media Analysis*
- *Geographic Information Systems*

### Andi Lewis

amlewis@uwyo.edu | (307) 772-7372

- *Government Contracting*
- *Procurement Registrations\**
- *Women & Veteran-owned Certifications*
- *Contracting Proposal Review*

### Bruce Morse

bmorse1@uwyo.edu | (307) 754-2139

- *Financial Analysis*
- *Profit Mastery*
- *Loan Application Review*
- *Crowdfunding*

### John Privette

jprivett@uwyo.edu | (307) 772-7371

- *International Trade*
- *Product Management*
- *Product Development\**
- *Business Succession*

### Steen Stovall

sstovall@uwyo.edu | (307) 234-6683

- *Business Development/Operations*
- *2nd Stage Business Strategies*
- *Capital Acquisition*
- *Customer Relations*

### Cindy Unger

cindyu@uwyo.edu | (307) 234-6685

- *Business Planning*
- *Business Plan Reviews*
- *Marketing Plans & Strategies*
- *Restaurant Start-ups*

**Jill Kline**, State Director

jkline@uwyo.edu | (307) 766-3405

**Paul Johnson**, Associate State Director

pjohns45@uwyo.edu | (307) 766-3593

See our full list of services, learn about upcoming training events, and more at  
**WyomingSBDC.org**

\*denotes specialized expertise with technology commercialization

## WYOMING SMALL BUSINESS DEVELOPMENT CENTER NETWORK

Funded in part through a Cooperative Agreement with the U.S. Small Business Administration.

